

wta

Unleashing  
your potential  
with **WTA.**

Cool. Calm. Connected

Logistics doesn't have to be a maze.

# Who are WTA?

Throughout our 110+ year history, WTA has remained a leader in freight management and customs brokerage services.

Transporting all kinds of goods anywhere in the world with our network of global partners. We give all our clients a completely personalised experience, streamlining their supply chain and reducing their overall costs.

With air, sea, overland and warehousing capabilities, we develop solutions that perfectly fit individual business needs. Regardless of the supply chain complexity. We combine this expertise with cutting-edge visibility technology, which offers real-time tracking, invoicing and analytics, giving you complete supply chain transparency.

What makes us special is our approach to people. Both our customers and colleagues build long-term relationships with WTA. This is reflected in our 4.7 Trustpilot score, which is exceptionally high, especially compared to other logistics companies.

## Some of our friendly faces...



Tom  
Sommer



Dean  
Levey



Eleanor  
Heaps



## Our Partnership Networks

Founding Members  
1997



Joined  
2010



Joined 2023



# Our Journey.

**1913**

WTA is founded by Ernest Sommer and our customer-first approach is born.

Our first ever shipment is a road freight trailer of ice from Switzerland to the UK.

**1980**

WTA is restructured to focus on freight management. Our systems are fully computerised across our global network.

Our expansion across the world continues, now with operations in USA, Far East, New Zealand, Spain and Portugal.

**2013**

WTA celebrates 100 years of managing international freight and opens the Shenzhen branch

The fourth generation of the Sommer family, John and Rochelle, join the board. Two years later, WTA Group is awarded Family Business of the Year by Business United.

**1950**

Ownership transfers to John Sommer. During this time, WTA becomes an international multimodal forwarder, with operations in Europe, Canada, Australia and Ghana.

**2006**

WTA establishes a presence in Asia with offices in Hong Kong and Shanghai.

**2024**

WTA establishes their office in Dubai, UAE, further expanding the global reach.

**2007**

WTA opens in the USA with an office in Chicago.

**Present day**

WTA is now led by Co-CEO's John and Rochelle Sommer. Their customer-first approach remains just as prevalent today as it was in 1913. Only now we have a Trust Pilot score to prove it.

**wta**

# Our key offering

## International logistics services

WTA's key service offering is international logistics transportation, involving all modes of transportation, LCL, FCL. 20ft, 40ft and everything in between. We boast substantial expertise across all the major trade lanes, customs brokerage and cold chain services, with some of the biggest UK food and drink brands as clients.

## Unmatched service

A key area of differentiation is our extremely high-level of service, with dedicated account managers for each account providing a single point of contact. Delivering a personalised service which simply isn't possible from much larger freight forwarding partners.

## Technology and innovation

Our experts are backed up by the best industry technology. Our **WTA Platform** provides real-time analytics and visibility into our customers' supply chain. Data which allows them to make endless optimisations and efficiency savings.

We also continue to invest heavily in enhancing our data insights, digital technology and AI-powered tools, which we see as the vital future development in the world of supply chain.

## Global network

Through our global office locations in strategic locations and network of existing partners beyond that, WTA has truly global reach. We can access any market in the world, with local market knowledge in all the major regions.



## Top 5 routes...

China - UK

UK -  
Australia

UK - USA

UK -  
Canada

UK – New  
Zealand

## What our partners say...

“Since 1997, CTN has built a legacy of strength and connection, WTA as an exclusive member in the UK and a proud Founder Member, plays a vital role in strategically strengthening our network—more than just a member, WTA is part of our family.”

“Thanks to their unwavering commitment to excellence, WTA is our exclusive provider for freight moving to and from the UK. With their extensive experience, we trust that our shipments will always be handled efficiently and cost-effectively. We never have to request updates, as they keep us informed at every stage. We look forward to many more years of a successful partnership.”

“In the 15-plus years of our partnership, we have forged a strong business relationship and an enduring friendship. From the start, WTA has prioritised not only professionalism but also mutual benefit in our business activities. We consistently feel like part of their family, rather than just business associates. Together, we strategize growth opportunities and focus on providing the best customer service to our mutual clients. There is no better partner than WTA.”

“They are patient, responsible, and always respond promptly.

Reliable partners like this are hard to find, so we're grateful and proud to grow together with WTA Group”

“For over 50 years, we have worked with WTA. We value their partnership, transparency and their people, who make the world of difference. We can always count on their support to ensure that we offer exemplary service to our clients.”

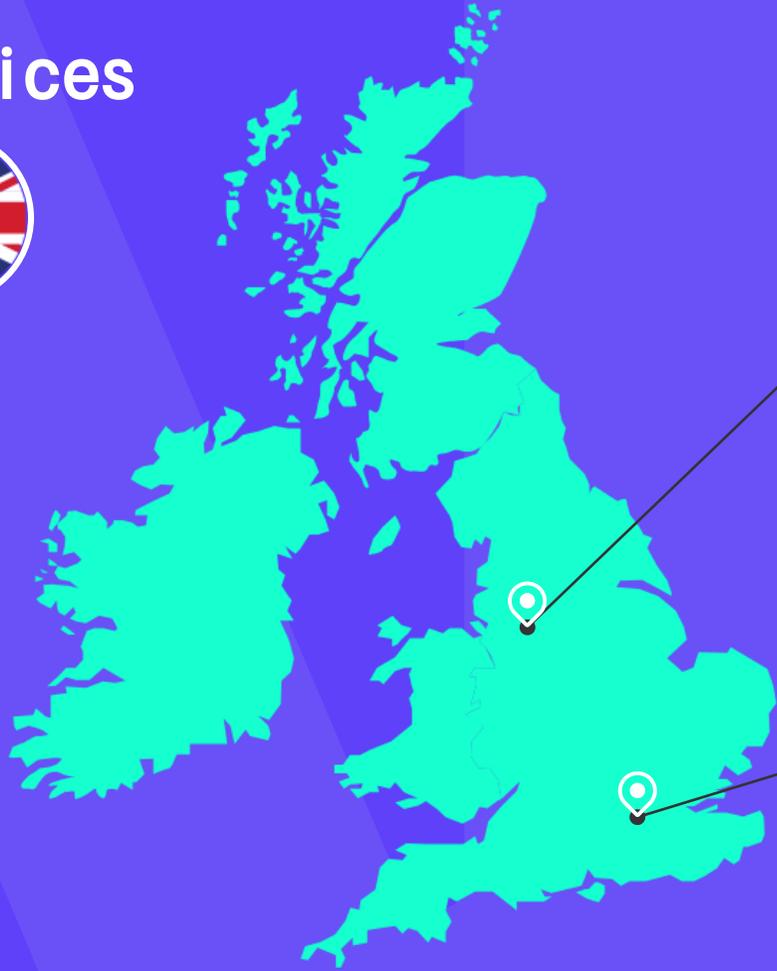
“WTA Group is our best and trusted partner in the UK. It's really inspiring to see how much the WTA Family care for their Overseas Partner. WTA have a great work ethic; employees always put extra effort into getting the job done correctly and successfully. They always think one step ahead to support their Overseas Partners as well as Local Customers.”

“It's a pleasure to count on WTA as our Panco Member in UK, their professional and active team is always accessible and open to developing lasting partnership with overseas agents. Thanks team for your reliability, kindness and super friendly approach”

“WTA means: Great partner, great business and great friends. With them always.”

The WTA logo is displayed in a bold, lowercase, sans-serif font. The letters are a vibrant blue color. The 'w' and 't' are connected, and the 'a' has a distinctive shape with a small loop at the bottom.

## UK Offices



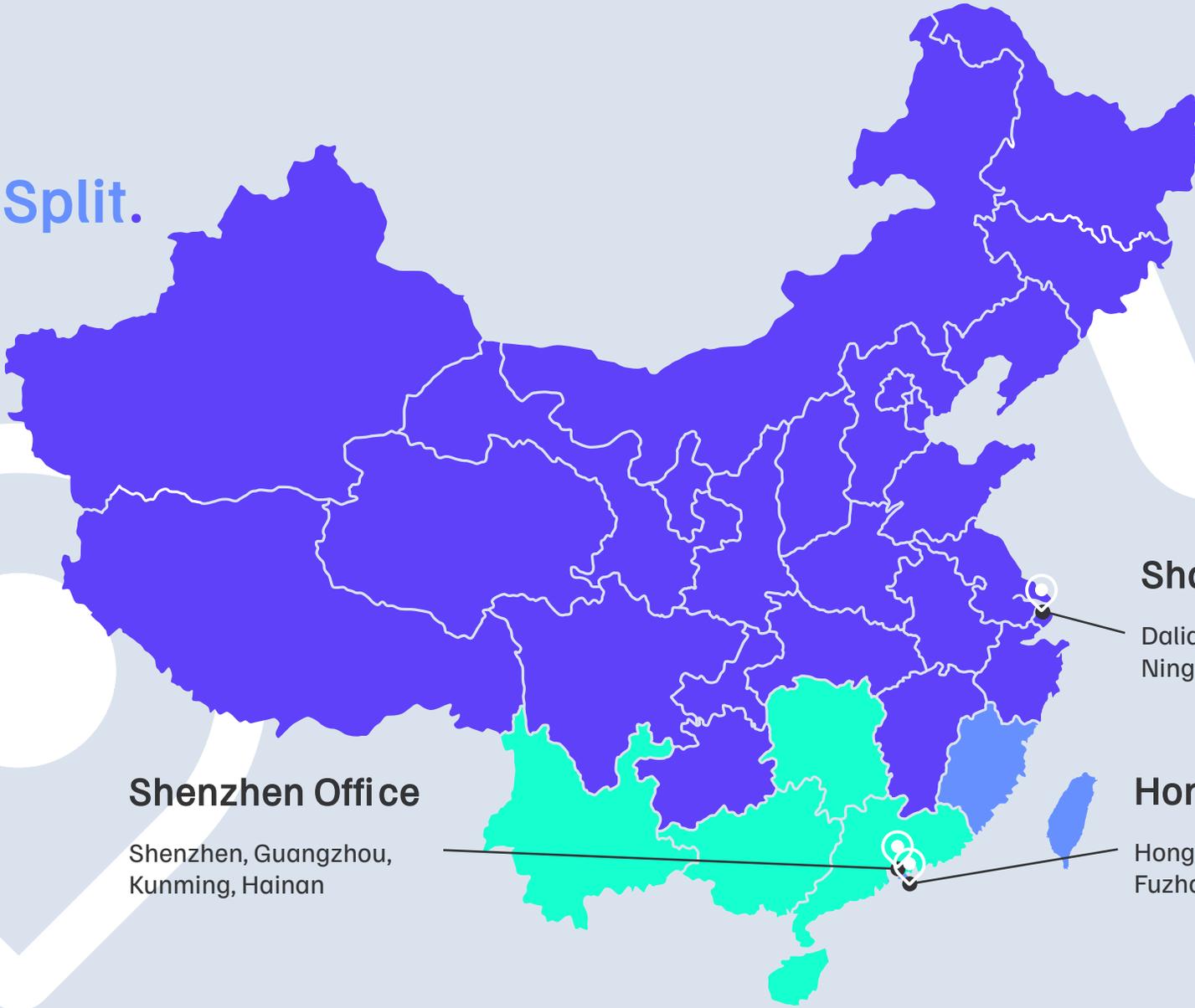
### WTA Group HQ

Suite 3E, Manchester International Office Centre,  
11 Styal Road, Wythenshawe,  
Manchester, M22 5WB, UK  
T: +44 161 493 1160

### WTA Group London Office

Suite 6, 01 Meadlake Place,  
Thorpe Lea Road,  
Egham, TW20 8HE, UK  
T: +44 208 783 2100

# China Regional Split.



## Shenzhen Office

Shenzhen, Guangzhou, Kunming, Hainan

## Shanghai Office

Dalian, Qingdao, Tianjin, Ningbo, Shanghai, Chengdu

## Hong Kong Office

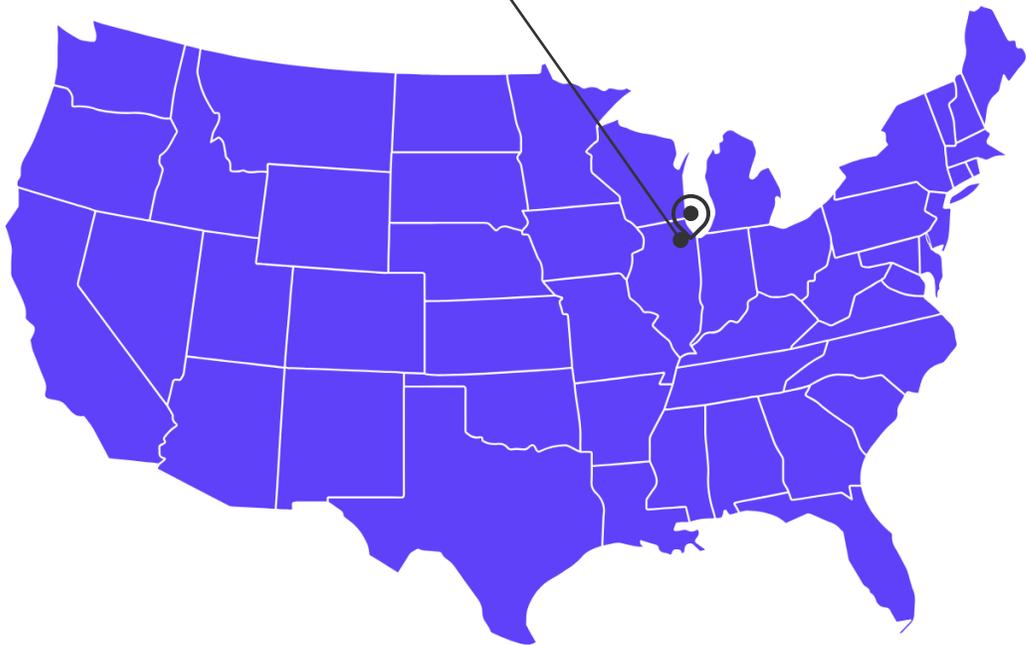
Hong Kong, Macau, Xiamen, Fuzhou, Taiwan port

## USA Office.



### Chicago Office

1699 Wall Street #212,  
Mt Prospect, IL 60056, United States  
T: +1 847 545 9960

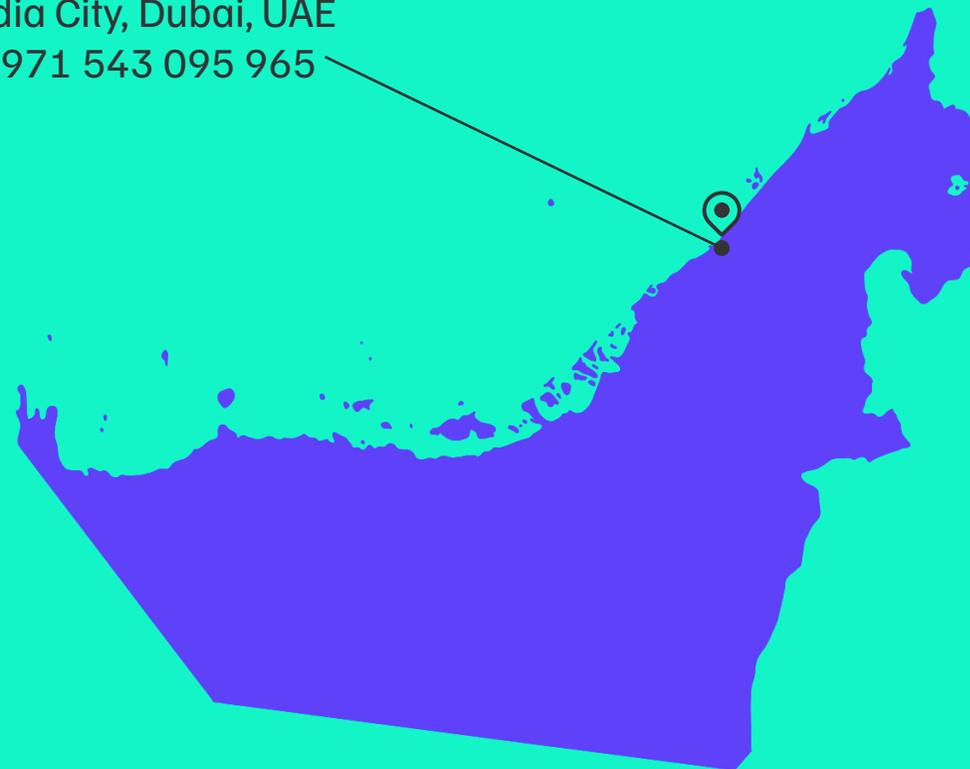


## UAE Office.



### Dubai Office

9th Floor, Concord Tower,  
Media City, Dubai, UAE  
T: +971 543 095 965





# WTA partnership benefits

## 110+ years of history

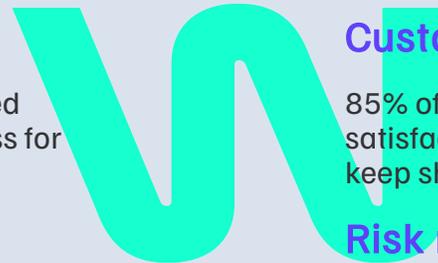
You'll be working with one of the most experienced freight forwarders, which has been in the business for over a century.

## Industry-leading technology

We're deploying some of the finest visibility software across our customer supply chains and continue to invest. Through partnership with WTA, you have this at your disposal.

## In-market expertise across the world

We have local in-market expertise in all the key locations across the world, including the USA, China, UAE and UK. These experts can guide and assist with any logistical or compliance questions.



## Customer satisfaction

85% of our customers rate us 8/10 or higher for satisfaction. So you can be confident we know how to keep shippers happy.

## Risk mitigation

With visibility, in-market and in-house customs expertise, WTA can assist with mitigating the risk of international transportation.

## Thought leadership in logistics

WTA are leading the conversation in international logistics with our news pages, rate forecasts and podcasts. You're partnering with a freight forwarder who is setting the agenda.

# Specialisms

Whilst we can ship anything, some of our experts have particular skills in the logistics of select industries that we'd like to highlight.

## Automotive

WTA offers the full range of logistics services tailored specifically for the automotive sector. Whether your requirements are service for part or finished vehicle logistics, we will create a cost effective and reliable solution for you.

With experts across both inbound and outbound logistics, no opportunity for enhancement is missed.

## Aerospace & Military

The nature of the aerospace and arms industry means businesses need a logistics partner who is comfortable with just-in-time processes and after-sales commitments.

Our experts revel in the complexity and pressure of shipping aerospace and military goods. Possessing a detailed understanding of the increasingly strict governance, meaning your shipments are pinpoint in their cost optimisation.



# Pharmaceuticals

In the ever-evolving landscape of global health, the transportation of life science and healthcare products is a task that demands a high level of expertise, meticulous attention to detail, and a deep understanding of the global regulatory landscape. These products, ranging from pharmaceuticals and biologics to medical devices and diagnostics, are not just cargo; they are lifelines that demand the utmost care and precision in their journey from origin to destination.

Our extensive experience in managing refrigerated container shipments of medical supplies from Shanghai to key destinations such as the UK, Europe, USA, and Canada sets us apart in the logistics field. We recognise the critical importance of maintaining precise temperature control from departure to arrival to uphold the highest standards of product integrity. Our commitment to security and traceability is unwavering, providing you with peace of mind and reliability in every transport.



## BRCGS accredited warehousing in the USA

WTA can handle your storage and distribution needs with care and efficiency. Our team are specialists in management of temperature-controlled warehousing, with a network of BRCGS accredited sites, able to maintain the pristine quality of your goods.

Key aspects of WTA's warehousing service:

- Ambient, cold and frozen warehousing space.
- Chamber freezing, blast freezing and inverting options.
- Customs exam station and FDA-approved sites – perfect for USA expansion.
- Co-packing and a wide range of onward distribution options.

## Publishing

The publishing industry has been a pride and joy of WTA going back decades. We are well known in the industry, as a company who truly understands publishing logistics, serving some of the world's biggest publishers with their entire supply chain.

We place maximum emphasis on quality maintenance. This is amplified by our specialist publishing team in China who have deep relationships with all the printing houses, allowing us to coordinate shipments straight from the printers.

## Manufacturing

WTA help manufacturing and industrial companies develop an export strategy for their goods and an import strategy for their raw materials.

This sector is growing more complex and diverse, and WTA is well placed through its strong export team, with experts across all the key trade lanes. We're continually helping move and manage the customs for manufactured goods, raw materials, highly sophisticated components and even large machinery.

We combine this expertise with our supply chain monitoring software, to deliver a logistical solution to perfectly meet the needs of each manufacturer we work with.

## Food & Drink

The food and drink space is a huge specialty of WTA. We boast over 80 food and drink customers, including some leading brands. Our food and drink team is comfortable in dealing with the extra bureaucracy that comes with those products.

Ensuring your food and drink goods arrive in accordance with your timelines and in their original condition is of maximum priority.

Our flexible and tailor-made solutions allow your import and export strategy to add real value and reduce costs. Working in a true partnership, WTA will develop a comprehensive solution for you.

## Alcoholic Beverages

Our alcoholic beverage department is perfectly placed to support all aspects of your supply chain. We have experts who are well versed in simplifying the complexities that come with shipping alcohol, whilst protecting the quality of the product.

Coupled with our industry-leading supply chain visibility platform, you can make cost saving and efficiency enhancing decisions for your beverage supply chain with confidence.

# Delivering excellence for partners.

In 2024, we were tasked with the movement of an Aston Martin Valhalla hyper car.

We facilitated the transport as part of the Aston Martin worldwide show room promotional tour of the vehicle prior to its release. This was one of the very first models of a car which would only go on to have 999 built. With an expected retail value of \$1,000,000 per unit, the highly complex logistics required the highest possible standards.

**This was far from our first ultra-rare car transportation. In 2019 we transported the Bloodhound LSR Supersonic car to South Africa. Which went on to become only the 8<sup>th</sup> vehicle to break the 600mph barrier on land.**

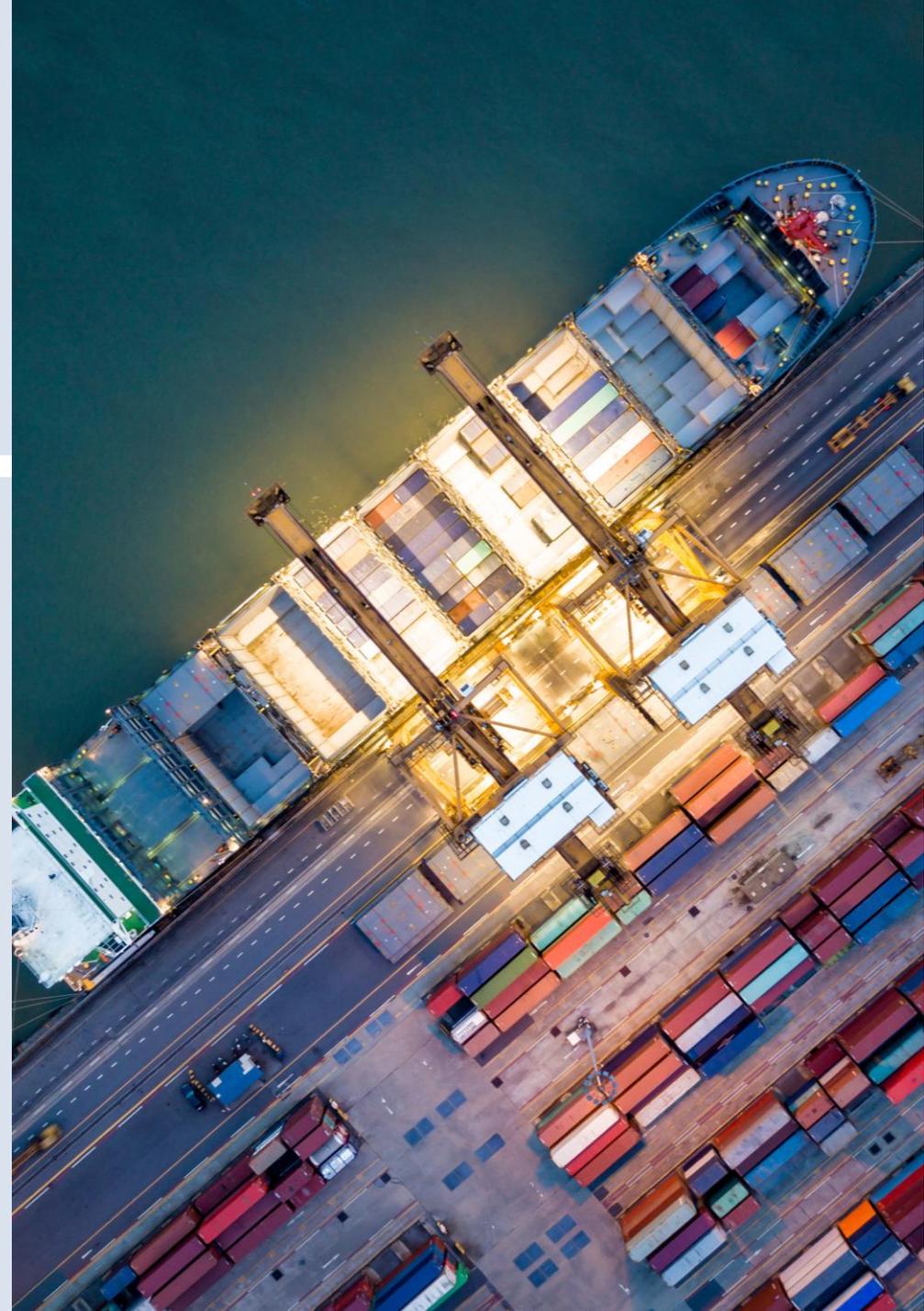


# Navigating the Waves: Your All-Access Pass to UK Seaports

We're able to provide the full range of sea freight and customs clearance services across all major UK seaports.

-  Felixstowe
-  Harwich
-  Thamesport
-  Teesport
-  Liverpool
-  Grangemouth

-  Immingham
-  London Gateway
-  Tilbury
-  Belfast
-  Southampton



Sky-high customer service.

# Air Freight

We've been in international freight long enough to know speed is critical for air freight shipments. Which is why we have built quick action into every stage of our air cargo offer.

We're able to provide the full range of air freight services to perfectly suit your requirements:

- Bonded warehousing
- Hand-carry shipments
- GPS tracking
- Dangerous goods
- Temperature controlled
- Emission tracking
- Carbon offsetting
- Geofencing
- Cargo IQ standards
- Abnormal loads

We use our relationships with all the major airlines to acquire the most competitive rates and keep unforeseen costs to an absolute minimum.





## Sky High Solutions: Touching down at every major UK airport

Providing the full range of air freight and customs clearance services across all major UK airports.



Aberdeen (ABZ)



Birmingham (BHX)



Glasgow Prestwick (PIK)



London Heathrow (LHR)



London Gatwick (LGW)



Manchester (MAN)

On the right track.

## Road Freight

Rarely can a supply chain not involve overland freight. That's why WTA has built an extensive transport partner network to provide our customers with scheduled departures, fast transit times and reliability, with visibility and control through the WTA platform.

We're able to offer road freight services across any continent. We support full (FTL) and part-load (LTL) road transport requirements, with expertise in groupage and express transport. We can provide live unloads where needed and a drop and hook service if hauling to a port or between warehouses.

Our regular temperature-controlled Swiss service has been at the forefront of international road freight for over 60 years.

We can take the strain out of "just in time" movements by providing timed collections and regular departures.

### UK – Switzerland

Approx. 3 days  
Loads every Friday in London and arrives in Basel the following Monday.

### Switzerland - UK

Approx. 2-3 days  
Loads every Tuesday and Friday in Basel and arrives in London on Thursdays and Mondays.





In customs, no one can hear you scream.

## Customs

WTA offer two different solutions for customs brokerage. Our online solution is perfect for simple clearance. However, if you are shipping something more complex, for example food and beverages, you may need more advice from our international team of customs experts and licenced brokers.

With WTA you are in control. Choose the solution that works for you and your business.



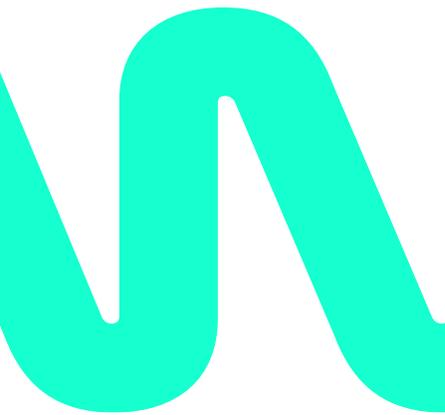
**Speed:** We know that with looming additional costs, you need a customs broker who will get the goods cleared quickly.



**Transparent pricing:** Know exactly what you are paying for, so there can be no doubt you're getting the best service.



**Expert team:** Our customs brokerage team have decades of experience behind them. They can offer endless advice and you can be confident you're in safe hands.



In the loop logistics.

# Seamless Connectivity with CargoWise

Are you using CargoWise? So are we! Let's take our partnership to the next level by linking our systems together for faster, smarter, and more efficient operations.



## Why connect our systems?

**Instant Data Sync** – Reduce manual entry and minimise errors with real-time data exchange.

**Faster Processes** – Automate bookings, shipments, and documentation for quicker turnaround times.

**Greater Visibility** – Gain live tracking and status updates, keeping everyone in the loop.

**Time Saved** – Spend less time on admin and more on delivering great service.

By integrating our CargoWise systems, we can work smarter, not harder.



“The only thing in the world you cannot buy is time, so finding solutions to save it is priceless.”

Dean Levey, Head of Global Partners,  
WTA

For the planet.

# ESG Strategy

When you partner with WTA, you partner with a socially conscious business, determined to make a positive impact on the world.

Our ESG strategy is built around three pillars that allow us to deliver sustainable solutions for our customers; have strong governance which ensures we are an ethical business and a business which minimises its impact on the world we all share.

Read more about our comprehensive ESG strategy on our [website](#), alternatively, explore the shortened version of our three pillars on the right.



## Pillar 1: Our planet

- To offer green lane solutions for our customers and keep them updated with all advancements across the industry to help them choose the more sustainable option.
- To use our technology platform to allow customers to easily access their carbon reports but ultimately offset any carbon usage through the system too.

## Pillar 2: Our people

- To maintain the strong family-values and develop long-term careers at WTA, whilst also embracing new talent and ideas.
- To ensure a culture of accountability and innovation to create high-performing teams.
- To support local communities with fundraising and donations, such as our close relationship with Wood St Mission, Manchester.

## Pillar 3: Our business

- To embrace technology to remain competitive, but balance with a strong customer experience.
- IT have a robust infrastructure and cyber security policy.
- We will ensure that any partners we work with align with our own ESG strategy, policies and procedures.

## Some of our satisfied customers...



Excellent 

Rated 4.7 out of 5 on  Trustpilot

[WTA Group Reviews](#)

# Key Contacts

## Main Contact/Escalation Point



**Head of Global Partners**  
**Dean Levey**

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Tel: +44 208 783 2129  
Mob: +44 777 179 6479

## Head of Operations



**Eleanor Heaps**

eleanor.heaps@wtagroup.com

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## Partner Pricing Team



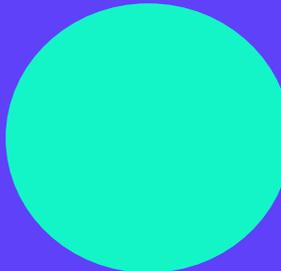
**Sea Freight Export Pricing**  
**Helen Downes**  
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**Sea Freight Import Pricing**  
**Evan Burton**  
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**Accounts**  
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